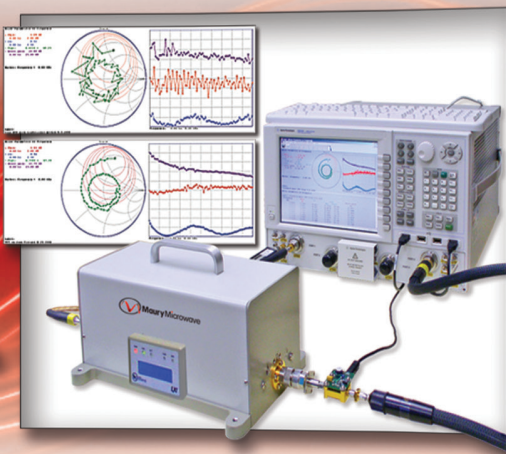


Microwave & RF Device Characterization Solutions

Rental, Lease and Finance Programs

From



Maury Microwave is ISO: 9001:2008/AS9100C Certified.

Maury Equipment Rental/Finance Options

Renting, leasing with equity and financing can be powerful alternatives to buying test equipment. Maury customers have used our powerful rental and finance plans to meet their objectives faster and within budget. Some of the reasons our customers rent or finance include: renting to fill a short-term bottleneck by temporarily increasing resources, evaluating solutions before making a commitment, attributing equipment cost to specific projects, constantly upgrading to the newest and most powerful solutions of the day and helping their CFO by reducing capital expenditures, improving the balance sheet and optimizing taxes.

We are better suited to meet our customers' needs due to the flexibility associated with alternative purchasing options.

Scenario 1: Rental



Mike is a Maury customer with several load pull benches. His end-customer pulls in the delivery date by several weeks, adding time pressures to an already busy schedule. Mike's systems are running nonstop and there is no way he can shave weeks off of his measurement plan without adding resources. Unfortunately, a new system is not in the budget and Mike's CFO will not authorize an off-budget capital expenditure. Instead, Mike rents a tuner from Maury's rental stock, and the next day Mike is up and running with an additional 20% capacity. Mike brings in his work on time and Mike's customer (and his CFO) is happy.

Scenario 2: Leasing With Equity



Tina needs a pulsed IV system for ongoing parametric analysis and modeling activities. Tina's manager has authorized the acquisition, however there is no money in this year's budget to purchase the system now. Looking for alternative financing options, Tina leases the system with equity and applies part of her rental costs towards a purchase in next year's budget cycle. Tina is able to get the system she needed within the funding realities of her company.

Scenario 3: Financing



Bill is looking to purchase an automated impedance tuner for his start-up company. Cash is tight, but the equipment is critical to develop and test his new modules. Bill finances the tuner over twelve months to spread out the cost and improve cash flow.

Why Rent?

- **Try before you buy**
- **Requires less capital than buying**
- **Last minute emergencies**
- **R&D projects**
- **Fight obsolescence**
- **Project-attributable expense**
- **Equipment maintenance**
- **Preserve capital**

Why Lease With Equity?

- **Increase your buying power**
- **Off balance sheet financing**
- **Protection against projects that run over**
- **Protection from uncertainty**
- **Equipment maintenance**
- **Preserve capital**

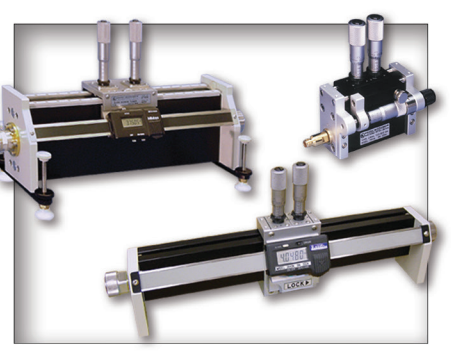
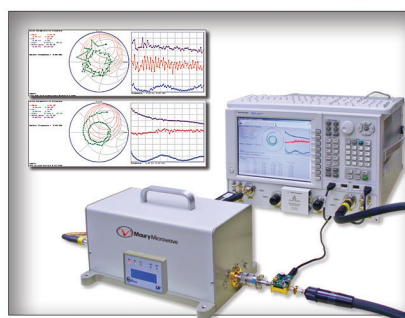
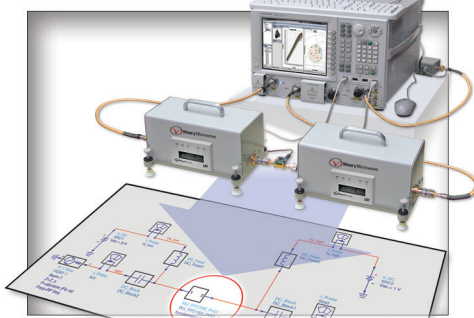
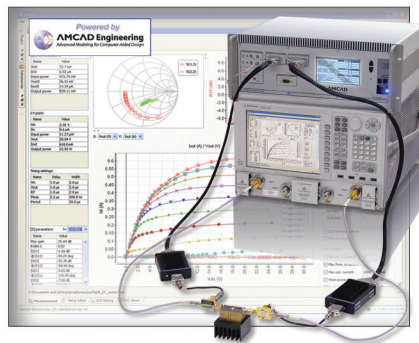
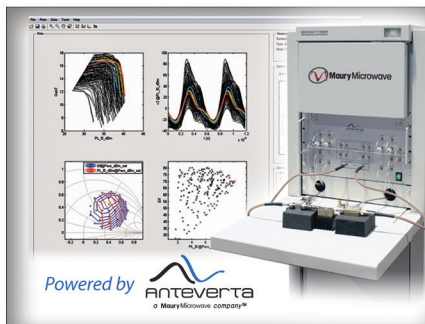
Why Finance?

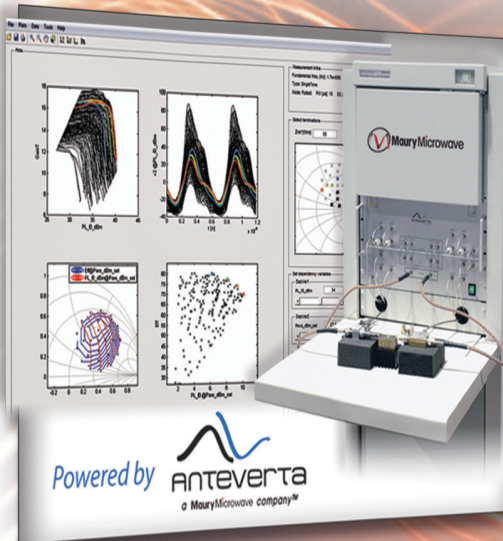
- **Cash flow flexibility**
- **Financial metrics**
- **Improved debt ratios**

Please contact your local Maury representative to further explore how Maury can support your rental, lease or financing needs.

Equipment Available For Rental, Lease or Finance

- MT2000 & MT1000 turnkey mixed-signal active load pull systems capable of high-speed CW and Pulsed-CW measurements and wideband impedance control up to 240 MHz for modulated signals
- Pulsed IV and pulsed IV/S-parameter systems up to 1000 V and 30 A for RF and power semiconductor analysis
- Turnkey and modular passive, active and hybrid-active load pull solutions from 10 MHz to 110 GHz including fundamental and harmonic impedance control; CW, pulsed or modulated signals; DC or pulsed bias; nonlinear VNA time-domain analysis, integrated behavioral modeling
- Turnkey and modular noise figure/noise parameter measurement and extraction systems between 227 MHz and 110 GHz
- Turnkey and modular mobile phone test systems for LTE, WCDMA, CDMA and GSM
- Integrated on-wafer microwave and millimeter wave measurement systems for S-parameters, noise parameters and load pull
- Patented LXI™-certified impedance tuners between 227 MHz and 65 GHz—Ethernet and USB control with do-it-yourself programming via DLL or direct ASCII commands
- Manual slide-screw impedance tuners between 400 MHz and 50 GHz for basic tuning applications





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